

## Monetize Your Gifts Masterclass Summary Sheet

Rita Barber

### Turn Your Inspiration Into Your Vocation: Do's and Don'ts for Giving Legs and Voice to Your Gift

The Monetize Your Gifts LIVE Masterclass summary sheet series are my own personal highlights and observations I collected from each presenters talk. You very well may uncover others that resonate with you deeper as you listen to the accompanying MP3.

I've created a simple way for you to jot down your own observations, highlights and a-ha moments at the end of this report for your convenience. It's my Masterclass Intention Guide, as you listen to the replay make note of at least two or three things that stand out for you most and at least one action step you'll take in the next few days.

Thank you for participating in this program and investing in your business and your future ~ *Rodney Washington, Monetize Your Gifts LIVE Masterclass Host*

#### Rita's Key Highlights:

**Key #1** - Know where you want to go ~ you'll most likely change course on your journey, but don't let that stop you from making a decision and getting started.

**Key #2** - Begin with the end mind ~ don't worry over not having all the details worked out on how you'll bring your vision into fruition. When you're first getting started focus your mental energy on getting clear on where you want to end up and take action.

**Key #3** - Get detailed ~ life's magic happens in the details. So many times we focus our energy on getting the thing(s) we say we want but it's important to not overlook the details. For example let's say you want to start business.

I suggest setting aside some time to get quiet and visualize what that looks like. For example, what kind of business are you running, what are the customers like, how are you serving them, who's working with you and for you, what does your physical space look like (are you in an high rise office, at home or by the pool at a five star resort?)

It's important that you flesh out as many details as possible. **Don't leave anything out!** Once you've gotten clear on the details sit with your visualization for a few minutes everyday. How does it feel?!

**This is very important.** We're motivated by our feelings, so allow yourself time to 'feel' the experience of running your ideal business.

Once you flesh out the various details take a few more minutes to ask yourself. How can I make this vision even bigger? And allow yourself to go there.

## **Are you dreaming big enough?**

Two super important questions to ask yourself:

1. What am I deeply passionate about?
2. Who are my role models?

If you really want to accelerate your process reach out to your roles models, travel to where they live if you have to, but do what you can to meet them. There's nothing more powerful than taking action on your dream. You never know ~ you just may end up with an opportunity that could blow your mind. **Don't be afraid to ask!**

Understand and know that people want to give to us, but you've got to be willing to ask!

**Don't be afraid of hearing the word no!** It's never the final thing and if you get a no ~ thank them as much as if they said yes. Actually hearing no is a good thing if you choose to look at it as an opportunity to learn something about yourself and your dream.

**Try this:** The next time you receive a no response ask for feedback. Ask the person if they'd be willing to share with you why they said no and what you could do differently for the next person you ask.

You never know, they may change their mind, but that's not the point. The point is that you acknowledge them for their time and feedback. More importantly, what will you do the information?

### **Asking for what you want:**

It's important to know how to ask for what you want. This usually comes down to your message.

**Think of this way:** The person(s) you're asking must feel your sincerity, the more sincere you are, (a result of getting crystal clear on what you want and your message) the better your chances of receiving what you ask.

Second, hone in on the best way to deliver your message.

You must make it easy for people to say yes. Otherwise you're making it easy for them to say no.

The fastest way to accomplish this is to get clear on your why? Ask yourself, "Why would this person give me what I'm asking for?" "What's in it for them?" Again, the clearer you can be, the greater your chances of receiving what you want.

Finally you must know how to ask. Rita suggests that there's a fine balance between saying too much and not enough. The best way to find that balance is to ask a lot!

**Tip:** If you're seeking investors for a project you want to get off the ground consider creating a one-page business plan to give people more information about your project. People love preparation!

**Equally be prepared for a yes!** Always be open and ready to receive, you never know where your blessing is going to come from.

Again, the number one takeaway is you must get crystal clear on what you want, Visualize it, write it down, consider creating a vision book or Pinterest board, meditate on your vision, write some more, hone in on the details of your vision and finally take massive action.

**Rita says ~ “Your life is a work of art. What are you creating?”**

**Smart ways to use social media to get your message out:**

Demonstrate, teach and share more than sell

Think, how I can place my information at “eye level” for my target audience?

Focus your social media interactions on teaching and sharing valuable relevant content while raising awareness about industry trends and helpful news and information.

**Use social media thoughtfully** - Post comments with care, avoid engaging in online arguments with other users, don't post photographs that you wouldn't want your mother or significant other to see, and be very mindful of how much “deep personal” information you share.

Remember nothing is private online and we're all watching

**Dealing with Naysayers**

Be very selective about who you share your plans with, especially loved ones

Reserve your energy for developing your vision, not explaining it to others who don't get it ~ yet! Understand that some people may never get your dreams and that's ok :)

**Inspire ~ don't explain:** As you direct your energy towards going for your greatest vision you give those around you permission to do the same. Better to lead by example.

**Go for your dream we need you.**

And remember, there's never been a better time to Monetize Your Gifts!

**Presenter Sessions:** In this section you find each presenters session topic, and the points they will cover. As you listen to the MP3 presentation you will have an opportunity to write down any highlights, a-ha moments and/or ideas that come up for you.

Finally, you will have an opportunity to state your intention and the specific actions you will take in the coming days, weeks etc to move forward.

**Rita Barber: Turn Your Inspiration Into Your Vocation: Do's and Don'ts for Giving Legs and Voice to Your Gift**

- *Converting Your Inspiration Into Your Professional Message – Finding Your Voice*
- *Defining and Refining Your Message – Sharing Your Voice*
- *Overcoming the Naysayers – Allowing Your Voice to Rise Above*

**What I learned from Rita:**

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**Based on what I wrote I intend to take these specific actions:**

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Rita will be conducting a six-session teleconference, called “Re-Righting Your Career – Creating Your Ideal Career Path” that will start May 17th at 12 PM PST especially for this audience. This is a content-rich workshop that will assist you in developing and converting your life theme into new career goals and objectives.

In this workshop, Rita will help you create your ideal career path, write your plan as a simple clear visualization, create a one-page business plan, connect with others in the field you are pursuing, and so much more.

This series includes materials and access to the teleconference series to reference back to after the workshop series has concluded. The normal price on this workshop series is \$500, but Rita is offering a special pricing to Masterclass participants of \$99 for the whole enchilada. email Rita at: Rita@Rita-Barber.com